

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 00171 101039Z

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W

-----101041Z 121691 /15

R 101020Z JAN 77

FM AMEMBASSY DAMASCUS

TO USDOC WASHDC

INFO SECSTATE WASHDC 1246

AMEMBASSY ATHENS

UNCLAS DAMASCUS 0171

E.O. 11652: N/A

TAGS: BEXP, SY

SUBJECT: POSSIBLE TRADE OPPORTUNITY: OPEN HEART SURGERY UNIT

1. UNIVERSITY OF DAMASCUS WISHES TO BUILD A COMPLETE, SELF-CONTAINED OPEN-HEART SURGERY UNIT IN DAMASCUS AL-MOUASSAT HOSPITAL. HOSPITAL PRESENTLY HAS A NINE-BED UNIT, BUT WISHES TO REPLACE THIS FACILITY WITH A NEW FLOOR TO EXISTING HOSPITAL CONTAINING A FULLY-EQUIPPED 25 BED UNIT. EST. VALUE: ONE MILLION US DOLLARS. PROJECT HAS NOT BEEN PUBLICLY TENDERED. UNIVERSITY MEDICAL OFFICIALS HAVE BEEN DISCUSSING PROJECT WITH AMERICAN HOSPITAL SUPPLY, BUT WISH TO TALK TO OTHER US SUPPLIERS; OFFICIALS INDICATE VERY STRONG DESIRE TO BUY AMERICAN. NO FOREIGN FINANCING REQUIRED.

2. ACTION REQUESTED: USDOC TO INFORM QUALIFIED AMERICAN FIRMS AND TO SUPPLY EMBASSY ASAP, FOR TRANSMITTAL TO UNIVERSITY MEDICAL OFFICIALS, NAMES AND ADDRESSES OF INTERESTED FIRMS. CHIEF OF UNIVERSITY OPEN-HEART SURGERY TEAM WILL THEN CONTACT US FIRM (OR FIRM COULD EXPRESS INTEREST VIA EMBASSY COMMERCIAL SECTION). SYRIANS DESIRE CONTACT WITH FIRMS WHICH HAVE EXECUTED SIMILAR PROJECTS OUTSIDE US. THEY ALSO WANT "TURNKEY" PACKAGE (PROBABLY WITH SYRIAN FIRM DOING CIVIL WORK UNDER SUPERVISION OF FOREIGN FIRM SUPPLYING UNIT).

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MURPHY

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Message Attributes

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Sent Date: 10-Jan-1977 12:00:00 am
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Disposition Approved on Date:
Disposition Case Number: n/a
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